



The Head Office,
People's Primary Healthcare Initiative,
Balochistan.

Admin Section

Reference No. PPHI-B/H.O

BLN/2025/10/Fabrication/001

Dated: _____

Technical Proposal

People's Primary Healthcare Initiative (PPHI) - Balochistan

**Bidding Document for the Fabrication of Patient Transfer
Ambulance Changan Karavan Plus
Model 2024**

NAME OF BIDDER: _____
(To be filled-in by the Bidder)

Address: Peoples Primary Healthcare Initiative (PPHI) - Balochistan
House # 8-A, Jinnah Town Samungli Road, Quetta-Pakistan.

Phone: 081-2863620

Website: www.pphib.org

LETTER OF INVITATION FOR BIDS:

Sealed proposals are invited under the Peoples Primary HealthCare Initiative (PPHI-Balochistan) procurement rules, by the PPHI-B from well reputed firms registered with tax department having sufficient managerial technical and financial capabilities for the fabrications of vehicles / manufacturers/ authorized distributor/ importer/ authorized sole agents:

REQUIRED BIDDING INFORMATION	TO BE FILLED BY THE PEOPLES PRIMARY HEALTHCARE INITIATIVE (PPHI-B)
DESIGNATION OF PROCUREMENT OFFICER	MANAGER ADMIN
POSTAL ADDRESS OF THE PEOPLES PRIMARY HEALTH CARE INITIATIVE (PPHI-BALUCHISTAN)	PEOPLES PRIMARY HEALTHCARE INITIATIVE (PPHI-BALUCHISTAN) SAMUNGLI ROAD, QUETTA-PAKISTAN
PHONE NUMBER & FAX NUMBER	081-2863620 & 081-2863623
E-MAIL ADDRESS & WEBSITE	PPHIBLN@GMAIL.COM https://www.pphib.org
METHOD OF PROCUREMENT	SINGLE STAGE - TWO ENVELOPE BIDDING PROCEDURE
ISSUANCE OF BIDDING DOCUMENTS	The tender documents can be downloaded from the PPHI-Balochistan website: http://pphib.org/
DEADLINE FOR SUBMISSION OF BIDS	Date: 18th April 2025 & Time 11:30 AM directly submitted to the Head Office, PPHI-Balochistan.
OPENING OF TECHNICAL BIDS	Date: 18th March 2025 & Time 12:00 PM at the Head Office of PPHI-Balochistan.
OPENING OF FINANCIAL BIDS	Date: Shall be communicated to qualified bidders after Technical Evaluation.
BIDDING DOCUMENT FEE	AMOUNT: PKR. 2,000/- PAY ORDER IN THE NAME OF PPHI Balochistan WITH TECHNICAL BID IN SEPARATE ENVELOPE
BID SECURITY/EARNEST MONEY	AMOUNT: 2 % OF THE QUOTED AMOUNT MANNER OF PAYMENT: <u>CALL DEPOSIT/ PAY ORDER</u> IN FAVOR OF PPHI-B BALUCHISTAN , WITH FINANCIAL BID

ELIGIBILITY CRITERIA FOR BIDDERS:

S. No.	Bidders Eligibility Factor	Mandatory Requirement	Document Required
1	Registration with Income Tax and BRA/GST	NTN Certificate AND on Active Tax payer list and registered with BRA & FBR in relevant tariff code.	Copy of NTN AND duly verifiable Active Tax Payer Certificate from FBR website
2	Registration with Sales-Tax	GST, BRA Certificate	Copy of GST, BRA registration Certificate
3	Relevant Experience	03 successfully completed comparable & similar assignments (2 Million or above)	Copy/ies of Supply Order/s with relevant completion certificate/s or Inspection Report/s
4	Financial Capacity	Turn Over of PKR. 5 Million or above for last three years (i.e. 2022, 2023 and 2024)	Audited Financial Accounts OR Annual Tax Return of FY 2022, 2023 and 2024.
5	Non-Blacklisting	Must not be presently black-listed by any Government Organization	Declaration of Non-blacklisting on Non-Judicial Stamp paper by the Bidder
6	Local presence	The Bidder must have functional, corporate and national level business anywhere in Pakistan.	Copy of Tenancy agreement or ownership documents of the office premises AND Copy of recently paid utility Bill (maximum 3 months old)
7	Warranty & After-Sales	As required by the PPHI-B in the Data-sheet	Certificates of Warranty & After-Sales Services
8	Delivery time compliance	Must agree to serve the Contract within 45 days after award of contract	Completion time must be clearly specified in the Technical Bid
9	Agreement with all the terms & conditions	Must unconditionally agree with all the instructions, terms & conditions specified in the bidding documents & contract agreement	Signature & company seal on every page of the bidding document or declaration on firm's letter head.
10	Submission of Bidding Document Fee	As required by the PPHI-B in the Tender Notice	Receipt of in-time payment of Bidding document fee in separate envelop along with technical proposal
11	3S Dealership	Firm Must have 3S dealership	Relevant certificate

NOTE: It is mandatory for the bidders to meet all the above-mentioned requirements of eligibility. In-case of not meeting any single requirement, the Bid shall be declared NON-RESPONSIVE. The eligible vendors with responsive BIDs shall be finally evaluated/scored by following mentioned criteria,

(A) Specifications compliance

(B) Dummy or actual/physical examination/presentation of the product

DATA-SHEET OF THE ASSIGNMENT / SCOPE OF WORK

The objective of the below given Data-Sheet / Schedule of Requirements is to provide sufficient information to bidders to understand complete scope of this work such that no requirement of the Peoples Primary Healthcare Initiative (PPHI-B) is left un-mentioned here under.

It is mandatory for the bidders to meet the following given specifications. All offers meeting or exceeding the following minimum required specification shall be considered for further evaluations in accordance with the evaluation criteria.

SPECIFICATIONS FOR FABRICATION OF PATIENT TRANSFER SERVICE VEHICLE/ AMBULANCE

The Ambulances must be fabricated/ assembled by a professional fabricator with proper industrial set up having ISO 9001:2008 certification, experience and technical expertise as per international standards.

Description	Specifications
Main Auto-Loader Stretcher	We install high quality imported auto/self-loading type Stretcher made of high-grade aluminum alloy frame with minimum 6 wheels. The stretcher has adjustable raise section using latest Lever Operated Spring mechanism. The stretcher legs collapse/bends automatically with manual pulling of 2 handles. The mattress is 2" thick with best quality foam, upholstered with best quality washable orange leatherette, with two safety belts and two side guards. Approx. size is 6' x 1' 9" (L x W) with 3' Ht. in standing position and 1' Ht. in collapsible position. Locking system for stretcher at front and rear center and S.S. sheet on the floor under the stretcher. It's equipped with IV rod (Imported)
Wall Mounted B.P Apparatus	BP apparatus (Aneroid Sphygmomanometer) shall be installed on side panel of patient compartment. It shall be imported and shall have an adult BP Cuff.
Ambulance Flooring	Special high-grade slip resistant vinyl mat with MDF flooring beneath it. The flooring is easy to clean and stain resistant.
ABS Examination Light	One all direction moveable (stainless steel neck) special examination light that has its own handle that contains on-off button within and new technology ultra-bright flash light. The light shall be specially molded for ambulance purpose. The Light shall be Octagon or Hexagonal shaped for better grip.
Strobe Light & Alarm System	Twin colored (Red & Blue) emergency rotary or LED light with built in speaker and multiple sirens.
Body Stickers of Emergency Design	Special high-grade stickers on all sides containing emergency design. Red crescent and word ambulance on all sides. (Sticker of your choice/department can also be pasted)
Side cabinet	Aesthetically designed cabinet, made of molded ABS Material.

Window Glasses	Side windows of patient compartment will be half pasted with imported opaque paper of latest design.
Oxygen Supply	Oxygen Cylinder (Standard) with imported regulator and pressure gauge, including Flow Meter bottle, Oxygen mask and Key.
Patient Attendant Seat	Specially designed compact bench seat for patient's attendant. The seat shall be covered with soft cushioning with double thread stitching.
First Aid Box	First aid box of orange color made of PVC material with handle on top. This box shall contain necessary items like Gauze Pad, Pyodine, Scissors for dressing etc. and cotton bandages.
Fire Extinguisher	1 KG of Fire Extinguisher

Delivery Schedule & Requirements:

- **Place of Delivery of Goods:** House no 8-A Jinnah Town , Quetta PPHI-B Head Office
- **Last Date & Time of Delivery:** Within 45 days
- **Partial delivery: Not Allowed**

Other requirements:

1. Warranty Requirements:

All items must be supplied under at-least one-year Warranty or as per manufacturers policy (whichever is longer) from the date of inspection for replacement of malfunctioned items without any additional cost within 15 days from the date of reporting of problem in writing and handing over of the item by the PPHI Head Office during Warranty period. Pickup and delivery shall be the responsibility of the contractor from the delivery location.

2. On Site Support

On-site support for the delivered Equipment during warranty period.

3. Partial delivery is Not-allowed

4. Finishing including installation, commissioning Completion time MUST be clearly specified by the Bidder in the Technical Bid. Where completion time shall mean; time consumed in delivery of the ordered items to the designated location.

5. Authorized representative (technical) of the bidder shall be present at the time of delivery of Consignment at mentioned designated location.

6. Supplier shall deliver the Goods against the Delivery Challan and take receiving of Goods from concerned authority.
7. Supplier shall submit Completion Report along-with Delivery Challan for Inspection as per the Supply Order prior to submission of Invoice.
8. Any fault during the warranty period will be the responsibility of supplier/vendor for repair or replacement.

Note:

All assessments and procuring procedures i.e. receiving, opening, awarding the contract, delivery and all terms & conditions of the contract etc. shall be governed by the PPHI-B Procurement Policy

BIDDER'S INFORMATION: (To be filled-in by the Bidder)

1. Name of company/Individual: _____

2. Complete Postal Address: _____

3. Tel No: _____ 4. Email address: _____

5. Fax No: _____ 6. Mobile No: _____

7. Authorized Representative's name & designation:

8. Type of Business:

- | | | | |
|--------------------------------|--------------------------|-------------------------------|--------------------------|
| (1) Sole Proprietorship | ☐ | (2) Partnership | ☐ |
| (3) Corporation (Private Ltd.) | ☐ | (4) Corporation (Public Ltd.) | ☐ |

9. National Tax Number& Date of issuance: _____

10. Sales Tax Registration No. _____

11. Bid Validity _____ (Please specify in no. of days)

12. Total Completion Time _____ (In Days, Months please specify)

INSTRUCTIONS FOR PREPARING TECHNICAL BID

These Instructions are being given for strict compliance by the Bidders. **Failure to fulfill any instruction given here-under may result in dis-qualification of the Bid/s.**

Proposals shall be prepared on following lines: -

1. Sealed Envelope containing the Technical Proposal should clearly state:
 - a. **"Name of Bidder"**
 - b. **"Name of Tender"**
 - c. **"TECHNICAL PROPOSAL"**
2. The portion of Technical Proposal of this bidding document duly filled, supported with Bidder's covering Letter and the technical Bid on Bidders Letter Head be attached as the Technical Proposal.
3. Technical Proposal shall be prepared keeping in view the specifications provided in the Data Sheet and the schedule of requirements or otherwise as placed demand further during the bidding process.
4. Following information should be attached/contained in the Technical Proposal: -
 - a. Receipt of payment of **bidding Document Fee** May be in terms of **Pay Order in favor of PPHI BALOCHISTAN**
 - b. **Completion time/Delivery time**, which means; actual execution time for the titled Work.
 - c. Documentary **evidence of fulfillment of eligibility criteria** for Bidders as required by the Peoples Primary Healthcare Initiative, Balochistan. (PPHI-B).
 - d. Documentary evidence of **fulfillment of complete schedule of requirements as per evaluation criteria** including technical, administrative and service requirements of the Peoples Primary Healthcare Initiative, Balochistan (PPHI-B)

- e. **Description of status** as Partnership / authorization from the Firm / authorized importer / distributor / manufacturer / retailer etc. (as the case may be) as required by the Peoples Primary Healthcare Initiative, Balochistan (PPHI-B) in the schedule of requirements.
 - f. **Defect Liability Period:** details. (As applicable) as required by the Peoples Primary Healthcare Initiative, Balochistan (PPHI-B) in the schedule of requirements as mentioned.
 - g. Every page of the **Bid must be numbered, signed & stamped** by the authorized representative.
5. Attachment of any document not demanded by the Peoples Primary Healthcare Initiative (PPHI-B) at instruction 4 of “Instruction for preparation of Technical Bid” is strictly prohibited.

Evaluation Criteria: Selection of the successful bidder shall be based on the **Single Stage-Two Envelop Method**

The procedure shall be applied as follows: -

1. **Bidders Eligibility Assessment.** Initial evaluation of the technical proposals shall be carried-out by the **PROCUREMENT COMMITTEE**, as per the requirements of the eligibility criteria laid down under the heading of “Letter of Invitation for Bids – Eligibility Criteria

Bidders Eligibility Factor	Requirement	Bidder 1	Bidder 2	Bidder 3
		YES / NO	YES / NO	YES / NO
Registration with Income Tax and BRA	NTN Certificate AND on Active Tax payer list and registered with BRA in relevant tariff code.			
Registration with Sales-Tax	Copy of GST attached?			
Registration with BRA	Copy of BRA Certificate?			
Relevant Experience	03 No. of Supply Orders with relevant completion certificate or Inspection Report of successfully completed similar assignments (each 2 million or more) attached?			
Financial Capacity	Audited financial statements or tax returns certifying annual turnover of PKR. 5 million or above for last three financial year (i.e.2022, 2023 and 2024 each) attached?			
Non-Blacklisting	Declaration by the bidder for non-blacklisting by any Govt / Semi Govt or Private organization on judicial stamp paper attached?			
Local Presence	Ownership documents or tenancy agreement of registered office and copies of last three months paid utility bills attached?			
Warranty & After sales service	Certificate after sales & services			
Delivery time	Completion time within the period of 45 days?			
Agreement with all the terms & conditions	Signature & company seal at every page of bidding document affixed or declaration on firm’s letterhead given?			
Submission of bidding documents fee	As required by the PPHI-B in the tender notice			
3S Dealership	Firm Must have 3S dealership			

2. for Bidders” in the following manner:

- i. Firm must score “YES” in all requirements of the eligibility criteria to be categorized as Eligible. “NO” to any requirement of the eligibility criteria, by any bidder shall render the Firm as Ineligible.
 - ii. Subsequent upon said assessment, Bidders shall be categorized as:
 1. Eligible Bidders
 2. Ineligible Bidders
3. **Return of Financial Proposals from Ineligible Bidders.** Proposals from Ineligible Bidders shall be declared “Non-Responsive”, consequently shall **NOT** be accepted for any further evaluation:
 - i. Their Financial Proposals shall be returned without being opened.
 - ii. Their Bid security shall be returned with financial bid.

NOTE: It is mandatory for the bidders to meet all the requirements of eligibility. In-case of not meeting any single requirement, the Bid shall be declared NON-RESPONSIVE.

Financial Evaluation. Financial Proposals of the Responsive Technical Proposals shall be publicly opened in the next meeting as specified in this document under the heading of “Letter of Invitation for Bid” Financial Comparative Statement / Evaluation Report of the “Responsive Proposals” shall be prepared by the **PROCUREMENT COMMITTEE** in the following manner:

Item/s Name / Model & description	Quantity	Responsive Bidder 1	Responsive Bidder 2	Responsive Bidder 3
		Unit Price	Unit Price	Unit Price
Item 1				
Item 2				
Item 3				

- iii. Subsequently, the prepared Financial Evaluation Report shall duly be signed by all the members of the Procurement Committee.
 - iv. Comparatives of Financial will be prepared and signed by the procurement Committee in detail
 - v. If there is any discrepancy in tender documents clause and Work Order Clause, the work order Clause will always govern.
 - vi. If there is any discrepancy between amount in words and amount in figures, the amount in words will always govern

4. **Recommendation of Procurement Committee**

After Technical Qualification, the contract will be awarded to the “Lowest Financially Evaluated bidder” or with maximum quoted discount offered.



Reference No. PPHI-B/H.O
BLN/2025/10/Fabrication/001

Dated: _____

Financial Proposal

People's Primary Healthcare Initiative Balochistan

**Bidding Document for the Fabrication of Patient Transfer
Ambulance Changan Karavan Plus
Model 2024**

NAME OF BIDDER: _____
(To be filled-in by the Bidder)

Address: Peoples Primary Healthcare Initiative (PPHI) Balochistan House
8-A, Jinnah Town Samungli Road, Quetta-Pakistan.

Phone: 081-2863620
Website: www.pphib.org

1. Name of company: _____

2. Complete Postal Address: _____

3. Tel No: _____ 4. Email address: _____

5. Fax No: _____ 6. Mobile No: _____

5. Authorized Representative's name & designation:

8. Type of Business:

- (1) Sole Proprietorship ☐ (2) Partnership ☐
(3) Corporation (Private Ltd.) ☐ (4) Corporation (Public Ltd) ☐

9. National Tax Number& Date of issuance: _____

10. Sales Tax Registration No. / BRA Registration No. _____

11. BTSN No. _____

12. Bid Validity: _____ (Please specify in No. of Days)

13. Total Bid Value: _____ (In Pakistani Rupees)

INSTRUCTIONS FOR PREPARING FINANCIAL PROPOSAL

These Instructions are being given for strict compliance by the Bidders. **Failure to fulfill any instruction given here-under may result in disqualification of the Bid/s.**

Financial Proposals shall be prepared on following lines: -

1. Sealed Envelope containing the Financial Proposal should clearly state:
 - a. **"Name of Bidder"**
 - b. **"Name of Tender"**
 - c. **"Financial Proposal"**
2. The portion of Financial Proposal of this bidding document duly filled, supported with Bidder's covering Letter be attached as the Financial Proposal of the bidder
3. Following information should be attached/contained in the financial proposal: -
 - a. Original Bid Security (If required by the Peoples Primary Health Initiative (PPHI-B))
 - b. Taxes must be included along-with the price of each item
 - c. Financial Bid shall be prepared on the Bidders Letter Head in the following format:

A	B	C	D	E
S. No.	Item Name	Quantity	Unit Price (Including All Applicable Taxes & Costs)	Unit Total Price (Including All Cost)
A	B	C	D	(C x D) = E
1	Main Auto-Loader Stretcher			
2	Wall Mounted B.P Apparatus			
3	ABS Examination Light			
4	Strobe Light & Alarm System			
5	Body Stickers of Emergency Design			
6	Side cabinet			

7	Window Glasses			
8	Oxygen Supply			
9	Patient Attendant Seat			
10	First Aid Box			
11	Fire Extinguisher			
Total				

4. Offer must be quoted on TCA (Total Cost of Acquisition) basis at the risk & cost of the bidder. This means:
 - i. ALL costs (including duties, taxes & other Govt. payables) incurred up-to delivery at the designated location of the Peoples Primary Health Initiative (PPHI-B)
 - ii. Complete services as required in the schedule of requirements of this bidding document
 - iii. Cost including Transportation, fixation, assembling, dismantling etc. (As & where applicable)
5. GST Taxes must be included along-with the price of each item/components/service
6. In-case of any Tax exemptions, exemption certificate from the concerned Tax Office / Regional Tax Office pertaining particularly to this case may be provided; otherwise, taxes shall be deducted as per Government Policy / Rules
7. Every page of the Bid must be numbered, signed & stamped by the authorized representative.

TERMS AND CONDITIONS:

1. Completion time may be clearly specified. Where completion time shall mean; time consumed execution of required services to the designated location of Peoples Primary Health Initiative (PPHI-B), including but not limited to time required for development of Performa/forms and training (if needed) **(Complete delivery as per the schedule of requirements services detailed in the Data-Sheet)**
2. Maximum completion time for the assignment is **45 Days** from the date of work Order
3. Tenders must be quoted in Pakistani Rupees (PKR).
4. Tax Liability:
 - i. Complete Tax liability is to be borne by the Vendor/individual as per the applicable rate of tax authority.
 - ii. **Quoted prices shall be inclusive of all applicable Taxes with maintaining of %age of GST.**
 - iii. In-case of any Tax exemptions, exemption certificate from the concerned Tax Office / Regional Tax Office pertaining particularly to this case may be provided; otherwise, taxes shall be deducted as per Government Policy / Rules.
 - iv. All tax variations by the Tax Authorities will be borne by the vendor only, there will be no change in contract.
5. Validity of the bid would be at-least 15 days (to be specified by the Peoples Primary Health Initiative (PPHI-B)/ office) from the date of Tender opening
6. Financial Bids must be accompanied with Bid Security (for firms) in the form of Bank Guarantee or Deposit at Call from a scheduled bank @ 2% of quoted bid value favoring the PPHI Balochistan.
7. In case of late execution of required works, the bidder may be blacklisted and late delivery penalty (Liquidated Damages) **shall be imposed at the rate of 0.05% per day (of the value of items delivered late) per day, up to a maximum of 10% of the Contract Value.**
8. Bid Security of successful bidder/s shall be released upon their written request after the **complete delivery of fabrications of ambulance to places as mentioned in delivery schedule.**
9. Bid Security of unsuccessful bidder/s shall be released within thirty days from the date of award of contract to the successful bidder/s.
10. Tender will be awarded to the bidder who offered maximum discount.

CURRENCY & BID VALIDITY

- **Pak Rupees & 45 days**

DECLARATION BY THE BIDDER

I solemnly undertake that:

- a. Having read, understood & made myself aware of all the Terms & conditions mentioned in this Bidding Document & the Rules, Regulations & Policies of the Government of Balochistan, governing the procurement & financial matters, **AGREE, ACCEPT & UNDETAKE TO ABIDE BY THE SAME.**
- b. The information provided in this form is correct to the best of my knowledge & in the event of change; details will be provided as soon as possible

Name & Designation _____

Signature _____ Date _____

Company Stamp. _____