



The Head Office,  
People's Primary Healthcare Initiative,  
Balochistan.  
Admin Section  
Ref No. PPHI-B/H.O BLN/2025/01/PPHI- T.H/02  
Dated: \_\_\_\_\_

## **Technical Proposal**

**People's Primary Healthcare Initiative (PPHI) - Balochistan**

**Bidding Document for Procurement of Telehealth Equipment  
for establishment of Ten (10) Telehealth centers for PPHI,  
Balochistan**

**NAME OF BIDDER:** \_\_\_\_\_  
**(To be filled-in by the Bidder)**

**Address:** People's Primary Healthcare Initiative (PPHI) - Balochistan  
House # 8-A, Jinnah Town Samungli Road, Quetta-Pakistan.

Phone: 081-2863620

Website: [www.pphib.org](http://www.pphib.org)

## **LETTER OF INVITATION FOR BIDS:**

Sealed proposals are invited under the People's Primary HealthCare Initiative (PPHI) Balochistan procurement rules, by PPHI-B from Eligible Individuals/Firms/Contractors having expertise in Provision of telehealth equipment for establishment of Ten (10) telehealth centers.

<b>REQUIRED BIDDING INFORMATION</b>	<b>DESCRIPTION</b>
DESIGNATION OF PROCUREMENT OFFICER	MANAGER ADMIN
POSTAL ADDRESS OF THE PEOPLES PRIMARY HEALTH CARE INITIATIVE (PPHI-B)	PEOPLES PRIMARY HEALTHCARE INITIATIVE (PPHI)- BALOCHISTAN SAMUNGLI ROAD, QUETTA-PAKISTAN
PHONE NUMBER & FAX NUMBER	081-2863620 & 081-2863623
E-MAIL <a href="mailto:PPHIBLN@GMAIL.COM">PPHIBLN@GMAIL.COM</a> ADDRESS & WEBSITE	<a href="https://www.pphib.org">https://www.pphib.org</a>
METHOD OF PROCUREMENT	SINGLE STAGE - TWO ENVELOPE BIDDING PROCEDURE
ISSUANCE OF BIDDING DOCUMENTS	The tender documents can be downloaded from the PPHI-B website: <a href="http://pphib.org/">http://pphib.org/</a>
DEADLINE FOR SUBMISSION OF BIDS	Date: 29 <sup>th</sup> Sep 2025 & Till 11:00 a.m. directly submitted to the Head Office, PPHI-Balochistan.
OPENING OF TECHNICAL BIDS	Date: 29 <sup>th</sup> Sep 2025 & Time <b>11:30 A.M.</b> at the Head Office of PPHI-Balochistan.
OPENING OF FINANCIAL BIDS	Date: Shall be communicated after technical evaluation.
BIDDING DOCUMENT FEE	AMOUNT: PKR. 2,000/- PAY ORDER IN THE NAME OF <b>PPHI Balochistan</b> WITH TECHNICAL BID IN SEPARATE ENVELOPE
BID SECURITY/EARNEST MONEY	AMOUNT: <b>2 %</b> OF THE QUOTED AMOUNT MANNER OF PAYMENT: <u>CALL DEPOSIT/ PAY ORDER</u> IN FAVOR OF <b>PPHI-B BALOCHISTAN,</b> WITH FINANCIAL BID

**ELIGIBILITY CRITERIA FOR BIDDERS:**

S. No.	Bidders Eligibility Factor	Mandatory Requirement	Document Required
1	Registration with Income Tax and GST	Must be registered with FBR (NTN & STRN). Must be registered under relevant Tariff Code.	Copy of <b>NTN, GST registration</b> and <b>Tax Inquiry Profile</b> duly verifiable from FBR IRIS / website.
2	Tax Payer status	Tax payer status must be "Active". (Income Tax and General Sales Tax)	Tax payer must be "Active Tax Filler" with 100% GST Compliance.
3	Relevant Experience	<b>05</b> successfully completed similar assignments for Provision of telehealth equipment worth more than 30 million each .	Copy/ies of <b>Work Order/s</b> and relevant completion certificate/s. (To be verified)
4	Financial Capacity (For Firms)	Turn Over of <b>PKR. 100 million</b> for the past <b>3 years</b> each (i.e 2022, 2023 and 2024).	Audited <b>Financial Statements</b> OR Annual Tax Return only.
5	Non-Blacklisting & Litigation Status	Must disclose <b>Litigations</b> , if any. Must not be presently <b>black-listed</b> by any Government/ Semi Govt or Private Organization.	Declaration of <b>Non-blacklisting</b> and declaration of <b>Litigations</b> on <b>Non-Judicial Stamp</b> paper by the Bidder/Individual.
6	Delivery time compliance	Must agree to serve the Contract within agreed time i.e.,Supplies and Commencing <b>Within 90 days</b> period after award of contract.	Completion time must be <b>clearly specified</b> in the Technical Bid in Number of Days.
7	Agreement with all the terms & conditions	Must unconditionally agree with all the instructions, terms & conditions specified in the bidding documents & contract agreement.	<b>Signature &amp; company seal</b> on <b>every page</b> of the bidding document and declaration by the bidder on the firms letter pad to agree with all terms and conditions.
8	Submission of Bidding Document Fee	As required by the Peoples Primary Healthcare Initiative (PPHI-B) in the Tender Notice.	AMOUNT: PKR. 2,000/- Tender Fee in separate envelope with technical proposal. AMOUNT: 2 % Security deposit with financial proposal.

**NOTE:**

- It is mandatory for the bidders to score **"YES"** in all the above-mentioned requirements of eligibility. In-case of single **"NO"** to any requirement, the Bid shall be declared **NON-RESPONSIVE** resulting in **disqualification** from financial bid opening.
- No document shall be added in bidding documents once bid documents are submitted.
- Please avoid to attach documents not required in the above criteria and it would be convenient to tag each eligibility criteria documents.
- Financial Proposals cannot be withdrawn after opening of technical proposals. Such withdrawals will result in forfeiture of bid security.

**BIDDER'S INFORMATION:** (To be filled-in by the Bidder)

1. Name of company/Individual: \_\_\_\_\_

2. Complete Postal Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

3. Tel No: \_\_\_\_\_ 4. Email address: \_\_\_\_\_

5. Fax No: \_\_\_\_\_ 6. Mobile No: \_\_\_\_\_

7. Authorized Representative's name & designation:

\_\_\_\_\_

8. Type of Business:

(1) Sole Proprietorship ☐ (2) Partnership ☐

(3) Corporation (Private Ltd.) ☐ (4) Corporation (Public Ltd.) ☐

9. National Tax Number& Date of issuance: \_\_\_\_\_

10. Sales Tax Registration No. \_\_\_\_\_

11. Bid Validity \_\_\_\_\_ (Please specify in no. of days)

12. Total Completion Time \_\_\_\_\_ (Date of completion)

## **DATA-SHEET OF THE ASSIGNMENT / SCOPE OF WORK**

The objective of the below given Data-Sheet / Schedule of Requirements is to provide sufficient information to bidders to understand complete scope of this procurement such that no requirement of the People's Primary Healthcare Initiative (PPHI) Balochistan is left un-mentioned here under.

<b>S #</b>	<b>Item</b>	<b>Specification</b>	<b>Quantity</b>
1	Multi-Purpose Camera Medical camera system comes with 3 interchangeable lenses (FDA Approved)	<ul style="list-style-type: none"><li>· 5" full HD colour TFT-LCD display 1.280 x 720 pixel including scratch proof cover</li><li>· Automatic/manual</li><li>· Picture: JPEG / Video: MP4</li><li>· Input: 100 ~ 240 V50 ~ 60 Hz, 0.3 A</li><li>· Output: DC 5 V/2 A</li><li>· 8 MP (megapixels)</li><li>· 16 GB</li><li>· Extended memory 16 GB SD Card</li><li>· 7 days</li><li>· + 10° C to + 40° C</li><li>· Video 3.5 hours</li><li>· Charging 3 hours</li><li>· 15 % to 95 % rel. non condensing</li><li>· Cleaning cloth or a lens cleaning tissue (e.g. THORLABS)</li><li>· 292 g</li><li>· 225 x 135 x 45 (8.86 x 5.31 x 1.77)</li></ul>	10
2	USB Electronic Stethoscope (FDA Approved)	<ul style="list-style-type: none"><li>· Mode of Operation continuous operation.</li><li>· Electrical Operation: Class II protection against electrical shock.</li><li>· Auscultation Bandwidth / Frequency range: 20 – 2000 Hz</li><li>· Classification Type BF applied part</li><li>· Operating Conditions 5°C to 40°C at a water vapor pressure up to 50mbar a relative humidity range of 30% to 75%.</li><li>· Startup time Instant. Please note, there is no minimum time required for the unit to warm up from minimum storage temperature or to cool down from maximum storage temperature before use.</li><li>· Storage and transport conditions -25°C bis 35°C,&gt; 35° C to 70° C at a water vapor pressure up to 50mbar with a relative humidity range of 0% to 90%.</li></ul>	11
3	All in one Monitor. BP, SPO2, pulse, & Temperature (FDA Approved)	<ul style="list-style-type: none"><li>· USB and Bluetooth interface connection allows for measurements to be shared to a PC for Telemedicine applications.</li><li>· Up to 6000 groups blood pressure data storage.</li><li>· Quickly capture temperature measurements results within 5 seconds.</li><li>· 4.3" display with lithium battery</li><li>· 1 adult SpO2 sensor</li></ul>	11

		<ul style="list-style-type: none"> <li>1 adult NIBP cuff (27-42cm)</li> <li>1 charger</li> <li>1 USB data cable</li> <li>1 thermometer</li> <li>1 carry case</li> </ul>	
4	USP Ultra Sound Probe (FDA Approved)	<ul style="list-style-type: none"> <li>Depth Range 1-21 cm</li> <li>Focus Dynamic over full depth range</li> <li>Bandwidth 3.5-7.5 MHz</li> <li>Scan Angle 60°</li> <li>Patient Contact 49 mm</li> <li>Cable USB 2.0, 2 meter (5 meter opt.)</li> <li>Physical Dimensions 150 mm x 62 mm</li> <li>Weight 110 grams</li> <li>Imaging Features 2D, curved array form factor, color flow imaging, lightweight transducer with flexible cable</li> <li>System Requirements OS: Windows 7, 8, 10</li> <li>Processor / RAM: 2 GHz / 4 GB</li> </ul>	10
5	Software Perpetual License	<p>All Core Modules</p> <p>Medical Video, Stethoscope, Vita Signs, USP and Session Documents</p>	10
6	Video Conferencing	<ul style="list-style-type: none"> <li>Camera <ul style="list-style-type: none"> <li>Smooth motorized pan, tilt and zoom controlled from remote or console</li> <li>Pan +/- 90°</li> <li>Tilt +35° / -45</li> <li>10x lossless HD zoom</li> <li>Field of View</li> <li>Diagonal: 90°</li> <li>Horizontal: 82.1°</li> <li>Vertical: 52.2°</li> <li>Full HD 1080p 30fps</li> <li>H.264 UVC 1.5 with Scalable Video Coding (SVC)</li> <li>Autofocus</li> <li>5 camera presets</li> <li>Far-end control (PTZ) of ConferenceCam product (with supported services)</li> <li>Kensington security slot</li> <li>Video mute/unmute LED indicator</li> <li>Standard tripod thread</li> <li>Remote Control</li> <li>Camera, speakerphone, and call control</li> <li>5 camera presets</li> <li>Docks on speakerphone</li> <li>IR 28 foot (8.5 m) range</li> <li>CR2032 battery (included)</li> </ul> </li> </ul>	11

		<ul style="list-style-type: none"> <li>· <b>SPEAKERPHONE</b> <ul style="list-style-type: none"> <li>Full-duplex performance</li> <li>Acoustic echo cancellation</li> <li>Noise reduction technology</li> <li>Ultra-wideband audio</li> <li>Pairs with mobile devices via Bluetooth and NFC</li> <li>LCD for caller ID, call duration and other functional response</li> <li>LEDs for speakerphone streaming, mute, hold, and Bluetooth</li> <li>Tactile buttons for call answer/end, volume and mute, Bluetooth, and camera controls</li> <li>5 camera presets for pan, tilt, and zoom settings</li> <li>Kensington security slot</li> <li>Microphones</li> <li>Pickup Range: 19.69 ft (6 m)</li> <li>Pickup range with expansion mics: 27.89 ft (8.5 m)</li> <li>Four omnidirectional, beamforming microphones</li> <li>Frequency Response: 100Hz – 11KHz</li> <li>Sensitivity: -28 dB +/-3dB</li> <li>Distortion: &lt;5% from 200Hz</li> </ul> </li> <li>· <b>HUB / CABLES / POWER</b> <ul style="list-style-type: none"> <li>Central Hub connects and powers all components</li> <li>Under-table mounting adhesive included</li> <li>One cable to camera: 5 m (16.4 ft)</li> <li>One cable to speakerphone: 5 m (16.4 ft)</li> <li>Extended cables available: 32.81 and 49.22ft (10and 15 m)</li> <li>One USB cable for connection to PC/Mac: 6.5 ft (2 m)</li> <li>AC Power adapter with regional plugs</li> <li>Power cable: 9.84 ft (3 m)</li> </ul> </li> <li>· <b>MOUNT</b> <ul style="list-style-type: none"> <li>Dual-purpose bracket works for both wall mounting and tabletop elevation</li> </ul> </li> </ul>	
7	Computer Core i7 Branded	Core i7 12 <sup>th</sup> Gen or Newer 8GB Ram 22" LED Screen 1 TB Hard Drive Windows orginal	11
8	Computer Core i5 Branded	Core i5 12 <sup>th</sup> Gen or Newer 8GB Ram 22" LED Screen 1TB Hard Drive Windows original	11
9	Computer Core i3 Branded	Core i3 12 <sup>th</sup> Gen or Newer 8GB Ram	11

		22" LED Screen 1TB Hard Drive Windows original	
10	Printer/Scanner	Laser MFP Laser Technology, Printer, Scanner, Copier Print Speed Normal: Up to 20 ppm Monthly Duty Cycle Up to 10,000 pages Print Quality Up to 1,200 x 1,200 dpi	11
11	LED TV Reputed Brand (Sony/ Samsung/ TCL etc.)	43" HDMI	10
12	CCTV Setup	<ul style="list-style-type: none"> <li>2 HD CCTV Cameras</li> <li>(1-MP – 720 Water Proof – Day &amp; Night Vision CCTV Cameras)</li> <li>4 Channel Digital Video Recorder</li> <li>500 – GB Hard Disk Drive</li> </ul>	11
13	Switches , Cables, Connectors, Misc	<ul style="list-style-type: none"> <li>8 port Switches, internet cables, peripherals, lights etc. as per requirement</li> </ul>	11

#### **Delivery Schedule & Requirements:**

- Place of Provision of supplies is: Delivery schedule shall be communicated by the procuring officer once supplies are ready for delivery.
- Delivery shall be received at the installation sites.
- The delivery is required with installation at sites along with staff training on the equipment, no separate costs shall be charged for Installation, Training, Boarding, and Lodging.
- Integration of service with CIS(Comsats Internet Services) resource center for Doctor Specialist Access shall be part responsibility of the supplier as part of the bid.
- Incase of Loss/theft/damage before commissioning of the site the responsibility will fall upon the supplier.
- Extra equipment in the tender is for one site in Khuzdar.

S-NO	District	HF/ Name	Distance From HQ	Est Population 2025
PH1-01a	Hub	BHU Dam	61	13,726
PH1-02a	Dera Bugti	BHU Pirkoh	43	5,623
PH1-03	Dukki	BHU Banikot Zaki	65	13,422
PH1-04	Gwadar	BHU Peshkan	45	17,382
PH1-05a	Jaffarabad	BHU Haq Baho	52	4,422
PH1-06a	Lasbela	BHU Ismalini	56	10,321
PH1-07a	Pishin	BHU Ajram	94	18,156
PH1-08	Zhob	RHC Qamardin	170	
PH1-09	Kharan	BHU Sarawan	12	8,868
PH1-10a	Ziarat	BHU Chuthair	30	9,247





## **INSTRUCTIONS FOR PREPARING TECHNICAL BID**

These Instructions are being given for strict compliance by the Bidders. **Failure to fulfill any instruction given here-under may result in dis-qualification of the Bid/s.**

Proposals shall be prepared on following lines: -

1. Sealed Envelope containing the Technical Proposal should clearly state:
  - a. **"Name of Bidder"**
  - b. **"Name of Tender"**
  - c. **"TECHNICAL PROPOSAL"**
2. The portion of Technical Proposal of this bidding document duly filled, supported with Bidder's covering Letter and the technical Bid on Bidders Letter Head be attached as the Technical Proposal.
3. Technical Proposal shall be prepared keeping in view the specifications provided in the Data Sheet including installation and the schedule of requirements or otherwise as placed demand further during the bidding process.
4. Following information should be attached/contained in the Technical Proposal: -
  - a. Receipt of payment of **bidding Document Fee** **May be** in terms of **Pay Order in favor of PPHI BALOCHISTAN**
  - b. **Completion time/Delivery time**, which means; actual execution time for the titled Work.
  - c. Documentary **evidence of fulfillment of eligibility criteria** for Bidders as required by the Peoples Primary Healthcare Initiative, Balochistan. (PPHI-B).
  - d. Documentary evidence of **fulfillment of complete schedule of requirements as per evaluation criteria** including technical, administrative and service requirements of the Peoples Primary Healthcare Initiative, Balochistan (PPHI-B)
  - e. **Description of status** as Partnership / authorization from the Firm / authorized importer / distributor / manufacturer / retailer etc. (as the case may be) as required by the Peoples Primary Healthcare Initiative (PPHI), Balochistan in the schedule of requirements.
  - f. **Defect Liability Period:** details (As applicable) as required by the Peoples Primary Healthcare Initiative (PPHI), Balochistan in the schedule of requirements as mentioned.
  - g. Every page of the **Bid must be numbered, signed & stamped** by the authorized representative.
5. Attachment of any document not demanded by the People's Primary Healthcare Initiative (PPHI) Balochistan at instruction 4 of "Instruction for preparation of Technical Bid" is strictly prohibited.

**Evaluation Criteria:** Selection of the successful bidder shall be based on the **Single Stage-Two Envelop Method**

The procedure shall be applied as follows: -

1. **Bidders Eligibility Assessment.** Initial evaluation of the technical proposals shall be carried-out by the **PROCUREMENT COMMITTEE**, as per the requirements of the eligibility criteria laid down under the heading of “Letter of Invitation for Bids – Eligibility Criteria for Bidders” in the following manner:

Bidders Eligibility Factor	Requirement	Bidder 1	Bidder 2	Bidder 3
		YES / NO	YES / NO	YES / NO
Registration with Income Tax (For Firms), GST (if applicable)	I. Copy of NTN attached? II. GST Certificate Copy? III. Registered with FBR in relevant Tariff Code			
Tax Payer Status (Active or In-active)	Must be an active tax payer and has 100% compliance in GST			
Relevant Experience	<b>Five (5)</b> No. of Work Orders /relevant completion certificate of successfully completed similar assignments of more than 30 million each.			
Financial Capacity (For Firms)	Annual Audited Financial Statement OR Annual Tax Returns to Clarify the Minimum turnover of <b>PKR. 100 million</b> for the past <b>3 years</b> each (i.e. 2022, 2023 and 2024) attached?			
Agreement with all the terms & conditions	Signature & company seal at every page of bidding document affixed and/or declaration on official pad of bidder?			
Delivery time	Is the quoted completion time within the stipulated time period? <b>(90 Days)</b>			
Non Blacklisting & Litigation Status	Declaration of non-blacklisting by any govt, semi-govt or private organization, and and declaration of Litigations on judicial stamp paper/s attached?			
Bidding Documents Fee	Pay order of Rs. 2,000/- in favor of PPHI-B as bidding document fees attached?			

- i. Firm must score “YES” in all requirements of the eligibility criteria to be categorized as Eligible. “NO” to any requirement of the eligibility criteria, by any bidder shall render the Firm as Ineligible.
- ii. Subsequent upon said assessment, Bidders shall be categorized as:
  1. Eligible Bidders
  2. Ineligible Bidders

2. **Return of Financial Proposals from Ineligible Bidders.** Proposals from Ineligible Bidders shall be declared “Non-Responsive”, consequently shall **NOT** be accepted for any further evaluation:
  - i. Their Financial Proposals shall be returned without being opened.
  - ii. Their Bid security shall be released upon their written request.
  
3. **Return of Non-Responsive Proposals & preparation of Technical Evaluation Report.** Technical Proposals not conforming to the required technical, administrative or legal requirements shall be declared as “Non-Responsive” and consequently shall **NOT** be accepted for any further evaluation:
  - i. Their financial proposals shall be returned without being opened.
  - ii. Their Bid security shall be released upon their written request.
  - iii. Technical Evaluation Report shall be prepared duly signed by all the members of the Procurement Committee, giving **REASONS** for;
    1. Acceptance of the Eligible & Responsive Bid/s and.
    2. Rejection of the Ineligible &/OR Non-Responsive Bid/s.
  - iv. Technical Evaluation concludes at this stage.
  
4. **Financial Evaluation.** Financial Proposals of the Responsive Technical Proposals shall be publicly opened in the next meeting as specified in this document under the heading of “Letter of Invitation for Bid” Financial Comparative Statement / Evaluation Report of the “Responsive Proposals” shall be prepared by the **PROCUREMENT COMMITTEE** in the following manner:

<b><u>FINANCIAL EVALUATION OF BIDS</u></b>							
<b>Item/s Name / Model &amp; description</b>	<b>Quantity</b>	<b>Responsive Bidder 1</b>		<b>Responsive Bidder 2</b>		<b>Responsive Bidder 3</b>	
		Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Supply Item 1							
Supply Item 2							
Supply Item 3							

- i. Subsequently, the prepared Financial Evaluation Report shall duly be signed by all the members of the Procurement Committee.
- ii. Comparatives of Financial will be prepared and signed by the procurement Committee in detail.
- iii. If there is any discrepancy between Unit rate and total rate, the unit rate will always govern.
- iv. If there is any discrepancy in tender documents clause and Work Order Clause, the work order Clause will always govern.
- v. If there is any discrepancy between amount in words and amount in figures, the amount in words will always govern.

## **5. Recommendation of Procurement Committee**

**After Technical Qualification, the contract will be awarded to the “Lowest Financially Evaluated bidder” as a package with minimum quoted rates for equipment of telehealth among all the Technical qualified Bidder.**

PPHI-B reserves the right to award whole quantity of work as per mentioned quantities as detailed in data sheet of assignment of this document or partially as this shall be subject to availability of funds.

### **NOTE:**

Any bidder having any grievance over the tender/evaluation process, may present the same in black and white to the “Grievance Redressal Committee” through the Chief Executive Officer PPHI-B at any stage.

## **ADDITIONAL CLAUSES**

### **1. Confidentiality**

- Information relating to the examination, clarification, evaluation and comparison of Bids and recommendation of contract award shall not be disclosed to Bidders or any other persons not officially concerned with such process until the time of the announcement of the respective evaluation report.
- Any effort by a Bidder to influence the Procuring Agency processing of Bids or award decisions may result in the rejection of its Bid.
- Notwithstanding from the time of Bid opening to the time of contract award, if any Bidder wishes to contact the Procuring Agency on any matter related to the Bidding process, it should do so in writing.

### **2. Procuring Agency's Right to Accept or Reject All Bids**

- The Procuring Agency reserves the right to accept or reject all Bids or proposals (and to annul the Bidding process) at any time prior to the acceptance of any Bid or proposal, without thereby incurring any liability towards the Bidders.
- The Bidders shall be promptly informed about the rejection of the Bids, if any.
- The Procuring Agency shall upon request communicate to any Bidder, the grounds for its rejection of all Bids or proposals, but shall not be required to justify those grounds.

### **3. Corrupt or Fraudulent Practices**

- The Procuring Agency Bidders, Suppliers, and Contractors observe the highest standard of ethics during the procurement and execution of contracts.
- "Corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a official, bidder or Contractor in the procurement process or in Contract execution to the detriment of the procuring agency; or misrepresentation of facts in order to influence a procurement process or the execution of a Contract, collusive practices among bidders (prior to or after bid submission) designed to establish bid prices at artificial, noncompetitive levels and to deprive the procuring agency of the benefits of free and open competition and any request for, or solicitation of anything of value by any public official in the course of the exercise of his duty.

### **4. Black Listing**

- Bidders will be Blacklisted i.e. firms/companies/sole proprietor/ general order suppliers/ JVs etc. and those found involved in "Corrupt Practices" are not allowed to participate in bidding.
- Procuring agency may, for a specified period, debar a bidder or Contractor from participating in any procurement process of the procuring agency, if the bidder or Contractor has:
  - a. acted in a manner detrimental to the public interest or good practices;
  - b. consistently failed to perform his obligation under the Contract;
  - c. not performed the Contract up to the mark; or
  - d. indulged in any corrupt practice.

### **5. Use of Contract Documents and Information; Inspection and Audit by the procuring agency.**

- The Supplier shall not, without the Procuring Agency's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring Agency in connection therewith,

to any person other than a person employed by the Supplier in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such

**6. Termination for Default performance.**

- The Procuring Agency, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate this Contract in whole or in part:
  - (a) if the Supplier fails to deliver any or all of the Goods within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring Agency pursuant
  - (b) if the Supplier fails to perform any other obligation(s) under the Contract; or
  - (c) if the Supplier, in the judgment of the Procuring Agency has engaged in corrupt practices in competing for or in executing the Contract.
- In the event the Procuring Agency terminates the Contract in whole or in part, the Procuring Agency may procure, upon such terms and in such manner as it deems appropriate, Goods or Services similar to those undelivered, and the Supplier shall be liable to the Procuring Agency for any excess costs for such similar Goods or Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.
- The Procuring Agency may at any time terminate the Contract by giving written notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the Procuring Agency.
- The Procuring Agency, by written notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Procuring Agency's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.



The Head Office,  
People's Primary Healthcare Initiative,  
Balochistan.

Admin Section

Ref No. PPHI-B/H.O BLN/2025/01/PPHI- T.H/02

Dated: \_\_\_\_\_

# **Financial Proposal**

**People's Primary Healthcare Initiative Balochistan**

**Bidding Document for Procurement of Telehealth Equipment  
for establishment of Ten (10) Telehealth centers for PPHI,  
Balochistan**

**NAME OF BIDDER:** \_\_\_\_\_  
(To be filled-in by the Bidder)

**Address:** People's Primary Healthcare Initiative (PPHI) Balochistan House  
# 8-A, Jinnah Town Samungli Road, Quetta-Pakistan.

Phone: 081-2863620

Website: [www.pphib.org](http://www.pphib.org)

1. Name of company: \_\_\_\_\_



2. Complete Postal Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3. Tel No: \_\_\_\_\_ 4. Email address: \_\_\_\_\_

5. Fax No: \_\_\_\_\_ 6. Mobile No: \_\_\_\_\_

7. Authorized Representative's name & designation:

\_\_\_\_\_

8. Type of Business:

- (1) Sole Proprietorship ☐ (2) Partnership ☐  
(3) Corporation (Private Ltd.) ☐ (4) Corporation (Public Ltd) ☐

9. National Tax Number& Date of issuance: \_\_\_\_\_

\_\_\_\_\_

10. Sales Tax Registration No. \_\_\_\_\_

12. Bid Validity: \_\_\_\_\_ (Please specify in No. of Days)

13. Total Bid Value: \_\_\_\_\_ (In Pakistani Rupees)

## **INSTRUCTIONS FOR PREPARING FINANCIAL PROPOSAL**

These Instructions are being given for strict compliance by the Bidders. **Failure to fulfill any instruction given here-under may result in disqualification of the Bid/s.**

Financial Proposals shall be prepared on following lines: -

1. Sealed Envelope containing the Financial Proposal should clearly state:
  - a. **"Name of Bidder"**
  - b. **"Name of Tender"**
  - c. **"Financial Proposal"**
2. The portion of Financial Proposal of this bidding document duly filled, supported with Bidder's covering Letter be attached as the Financial Proposal of the bidder
3. Following information should be attached/contained in the financial proposal: -
  - a. Original Bid Security (If required by the People's Primary Healthcare Initiative (PPHI) Balochistan)
  - b. Taxes must be included along-with the price of each item
  - c. Financial Bid shall be prepared on the Bidders Letter Head in the following format:

A	B	C	D	E		F
S. No.	Item Name	Quantity	Unit Price	GST Amount	GST %age	Total Price (Including Taxes)
A	B	C	C			(C x D) + E = F
1						
2						
3						
4						
Total						

**Note: Each Bidder must mention clearly the rate of BRA & GST applicable on each item of its Bid.**

4. Offer must be quoted on TCA (Total Cost of Acquisition) basis at the risk & cost of the bidder. This means:
  - i. ALL costs (including duties, taxes & other Govt. payables) incurred up-to delivery and commissioning at the designated locations (Installation Sites) of the People's Primary Healthcare Initiative (PPHI) Balochistan.
  - ii. Complete supply and commissioning as required in the schedule of requirements of this bidding document.
  - iii. Cost including fixation, assembling, dismantling etc. (As & where applicable)
5. BST/GST Taxes must be included along-with the price of each item/components/service
6. In-case of any Tax exemptions, exemption certificate from the concerned Tax Office / Regional Tax Office pertaining particularly to this case may be provided; otherwise, taxes shall be deducted as per Government Policy / Rules
7. Every page of the Bid must be numbered, signed & stamped by the authorized representative.

## **TERMS AND CONDITIONS:**

1. Completion time may be clearly specified. Where completion time shall mean; time consumed execution of required services to the designated location of People's Primary Healthcare Initiative (PPHI) Balochistan, including but not limited to time required for development of Performa/forms and training (if needed) **(Complete delivery as per the schedule of requirements services detailed in the Data-Sheet)**
2. Maximum completion time for the assignment is **90 Days** from the date of work Order.
3. Tenders must be quoted in Pakistani Rupees (PKR).
4. Tax Liability:
  - i. Complete Tax liability is to be borne by the Vendor/individual as per the applicable rate of tax authority.
  - ii. Quoted prices shall be **inclusive of all applicable Taxes with maintaining of %age of GST.**
  - iii. In-case of any Tax exemptions, exemption certificate from the concerned Tax Office / Regional Tax Office pertaining particularly to this case may be provided; otherwise, taxes shall be deducted as per Government Policy / Rules.
  - iv. All tax variations by the Tax Authorities will be borne by the vendor only, there will be no change in contract.
5. Validity of the bid would be at-least **30 Days** (to be specified by the People's Primary Healthcare Initiative (PPHI) Blochistan/ office) from the date of Tender opening
6. Financial Bids must be accompanied with Bid Security Deposit at Call from a scheduled bank @ 2% of quoted bid value favoring the PPHI Balochistan.
7. In case of late delivery of supplies, the bidder may be blacklisted and late delivery penalty (Liquidated Damages) shall be imposed at the rate of 0.3% per day (of the value of items delivered late) per day, up to a maximum of 20% of the Contract Value. In case of further delay, PPHI-B reserves the right to cancel its work order and forbid the security deposit along with the penalty cost.
8. Bid Security of successful bidder/s shall be released after 30 days of completion of all deliveries as per work/supply order.
9. Bid Security of unsuccessful bidder/s shall be released within thirty days from the date of award of contract to the successful bidder/s.
10. Tender will be awarded to the lowest quoted bidder of the acceptable quality equipment comply with specs in financial evaluation.
11. PPHI shall not be responsible for any theft or loss during delivery of supplies at required destination.
12. The vendor will be responsible for providing the necessary training to the concerned telehealth paramedic staff regarding the equipment of the telehealth. PPHI-B will not be liable to pay any excess cost of the said training.
13. Payment release is subject to delivery reports duly signed by the following committees.
  1. **Delievery at Head Office:** Director IT, Manager Admin & Authorized person from bidder/supplier.
  2. **Commissioning at Sites:** DSM Concerned, Facility In charge Concerned & Authorized person from bidder/supplier.

14. Payment:

- i. Payment will be released within 30 working days upon complete delivery and installation of the equipment at identified sites.
- ii. Performance Security Bond against warranties / Guarantees will be required to be submitted at the time of the release of payment.
- iii. Advance payment is subjected to the approval by PPHI Management against provision of a performance guarantee or whatever mode is acceptable to the PPHI-B management.
- iv. Partial payment incase of Advance Payment is not allowed.
- v. Payment is subject to the satisfactory delivery and Commisioning signoffs of the above-mentioned committees.

**CURRENCY & BID VALIDITY**

- **Pak Rupees & 30 Days**

## **DECLARATION BY THE BIDDER**

I solemnly undertake that:

- a. Having read, understood & made myself aware of all the Terms & conditions mentioned in this Bidding Document & the Rules, Regulations & Policies of the Government of Balochistan, governing the procurement & financial matters, **AGREE, ACCEPT & UNDETAKE TO ABIDE BY THE SAME.**
- b. The information provided in this form is correct to the best of my knowledge & in the event of change; details will be provided as soon as possible

Name & Designation \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Company Stamp. \_\_\_\_\_